

**Subject:** Health Benefits  
**Date:** Wednesday, September 27, 2023 at 8:57:01 AM Eastern Daylight Time  
**From:** Gracelyn A McDermott  
**To:** Hodge, Michael  
**Attachments:** image001.png

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Good morning, Mr. Hodge – I hope you are doing well.

I am the Vice President for Marketing, Sales, and Business Development at Kaiser Permanente. Last week, I reached out to Superintendent Duran, and it was recommended that I speak directly to you. First, I want to assure you that it is not my intent to speak to you to attempt in any way to reverse the decision by the school. I recognize clearly that my team dropped the ball regarding our non-response to the RFP. Rather, my desire to speak with you is to understand and learn how things may have been different and more importantly to lay the foundation for when the bid may reopen.

I want to make it clear that Kaiser Permanente has truly enjoyed our 36-year partnership and commitment to providing high quality care to the employees of Arlington Public Schools and look forward to the opportunity to serve them further in the years to come.

Please let me know when you might be available for a call. I am certainly willing to meet in person if that is your preference.

Warmest regards,  
Gracelyn

Gracelyn A. McDermott  
Pronouns: she, her, hers  
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